#### The story of our friendship!





#### A link to learn more about sustainability! Plan4land.org



# Strategic CSR and catalytic philanthropy - a Danish Perspective

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#### Who am I?

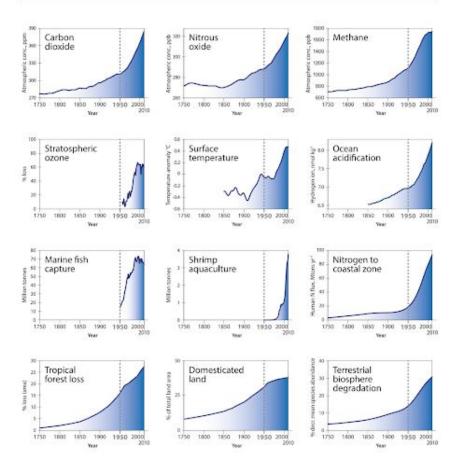
- Author of several books related to climate change and sustainability
- Sustainability advisor
- Former Chief Researcher at Danish think tank Sustainia



### The challenge?

# "The great acceleration"

#### Earth system trends



#### "The Sustainability Revolution"

"The Sustainability Revolution appears to have the scale of the Industrial Revolution and the Agricultural Revolution — and the speed of the Information Revolution. Compared to these three previous revolutions, the Sustainability Revolution is likely to be the most significant event in economic history."

Generation Investment Management: "The Transformation of Growth," 2017 white paper.

#### **Transition risks**

- Regulatory risks
- Consumer pressure
- Investor pressure
- Physical risks



...What is the cost of inaction?

### Strategic CSR

- Strategically combining economic growth + sustainability
- Old paradigm: "doing less harm"
- New paradigm: "create positive impact"
- No need for philanthropy because the core business is about creating better societies

# Orsted

- Largest power company in Denmark with market share of 49 %
- 12 years ago produced electricity from fossil fuels (coal and oil)
- In 2025 they will have reduced their direct CO2 emissions by 98% (Scope 1 and 2) due to wind power
- The world's most sustainable company in 2020 (Corporate Knights)
- Net profit of €2.43 billion in 2020, a 4 % increase compared to last year
- Vision: CO2 neutral electricity for 55 million people in 2030

#### The story of wind power in Denmark

- The 1973 oil crisis hit Denmark, which led to large investments in wind power to become independent from oil import
- In 2019 over 47 % of Denmark's total electricity consumption was covered by wind power (the rest stemming from solar, biomass and coal)
- Denmark's climate goal: 70 % reductions by 2030
- Large investments in green energy technologies
- Inviting the private sector to suggest solutions



#### **Case 2: Vestas**

- Manufacturer of wind turbines
- The largest wind turbine company in the world with more than 17% of the global installed base
- Carbon neutral production by 2030
- Net profit of €771 million in 2019



#### Case 3: Mærsk

- Shipping company with 80,000 employees
- Wants to become carbon neutral by 2050
- Being at the front of developing new fuel types and technologies
- Sustainability opportunities: legitimacy & reputation, resource efficiency
- Net profit of €2.4 billion

#### Why are the companies doing this?

- Global pressures (regulation, consumers, investors, etc.)
- Opportunities! (Savings, reputation, competitive advantage, new markets, attracting talented employees)

*"What seems to be a cost today, is what will make you survive in 10 years"* 

Lars Fruergaard Jørgensen, CEO Novo Nordisk

"... Sustainability hold a potential of €54 billion towards 2030 for Danish businesses."

Report by the Ministry of Foreign Affairs, January 2019



THE SUSTAINABLE DEVELOPMENT GOALS

## **Philanthropy in Denmark**

### What is "catalytic philanthropy"?

- Traditional philanthropy: 'Give the man a fish'
- Strategic philanthropy: 'Learn the man how to fish'
- <u>Catalytic philanthropy:</u> 'Change the whole fishing industry so no one should starve'
- How?
  - → Long term partnerships: from donor to partner
  - → The donor shares responsibility
  - → Strong focus on long term effect and measurable impact
  - → Outcomes should be able to be scaled



#### CATALYTIC PHILANTHROPY More engagement - greater impact

Report from 2013

#### **Case 1: Egmont Fonden**

Donating 100 million DKK (€14 million) for a project to ensure equal opportunities for small children.

- Partners involved: Think tanks, municipalities, NGOs,
- Outcome: Reforms in social policies, measurable improvements of small children's wellbeing, developing best practices that can be scaled



#### **Case 2: KR Foundation**

1 billion DKK (€130 million) for 10 years to create systemic change within:

- Climate finance
- Climate change behavior



## Denmark - a "laboratory" for sustainability?



"The difference between a risk and an opportunity is how fast you discover it"

# Thank you **R**z questions